

**carizma**

integrated Contract-, Alliance-, Royalty-, IP-Management Solution built on Microsoft® Technologies



new perspectives in contract management

## Business Situation, Challenges

- Alliance management, contract initiation and contract administration is managed by different functions, e.g. Licensing, Legal, Procurement and Finance. Each function focuses on different aspects with different levels of detail and manages its information with function specific systems. Obtaining consistent information on a contract becomes a challenge.
- Contractual obligations and due dates are managed manually and are not available in a consistent and structured format. This may lead to missed obligations resulting in substantial legal implications and financial losses.
- The calculation of royalties is carried out with substantial manual input and tools that are not easily auditable.
- Information is lost when responsibilities for a contract or obligation are transferred from one individual to another. Re-compiling all this information can become very time consuming and tedious.
- Documents are managed individually by each respective department and with tools that differ vastly in their level of sophistication.
- The key challenges are to maintain consistent, complete and readily available information over the entire contracting process taking into consideration the particular needs of each department involved and ensuring adherence to the contract.

## Carizma features

- **Carizma covers the whole alliance-, contract initiation- and contract administration process.** All information is kept consistent throughout the process.
- **Carizma automates the management of obligations** (financial and non-financial) and monitors the corresponding due dates.
- **Carizma ensures that changes in responsibilities are tracked** and kept up-to-date.
- **Carizma provides a role based user interface** supporting the needs of different user groups.
- **Carizma has a fully integrated workflow** component ensuring adherence to departmental approval processes.
- **Carizma includes a document management module** built on MS SharePoint Portal Server.
- **Carizma calculates royalties automatically**, generates the corresponding royalty reports and stores all associated data securely, consistently and in an auditable manner.
- **Carizma has an extensive security model** to control access to data.
- **Carizma generates reports in a wide range of formats** to provide consistent, readily available information.



get the whole picture

### Expertise

Carizma is a software product from axicos:

Designed by licensing- and contract managers with extensive experience in the pharmaceutical, diagnostic and IT industry.

Implemented and supported by our software development partner First Consulting Group, Inc., a global organization with over 2500 IT specialists and SEI CMMI Level 5 assessed development centers.

### Technical details

- Architecture is based on ASP.NET 2.0 and C# 2.0
- Supported Databases: SQL Server 2005 and Oracle
- Multi Language support
- Document Management: MS SharePoint Portal Server
- Reporting: MS Reporting Services 2005
- Workflow Management: MS Workflow Foundation
- Extensive security model

### User interface

- carizma has an intuitive user interface that allows you to navigate easily between cases, agreements and obligations.
- «My-» sites give you an overview of your current work and inform you about next steps.
- It provides easy access to in depth information on your alliances, assets, agreements and obligations.



### Interfaces

Exchanging data with applications in the existing IT landscape or loading data from legacy systems is done through the carizma interface management system. It accepts data from virtually any format, from a wide range of sources and maps it to the corresponding internal carizma data structures. The carizma interface management system ensures this is done in a secure, consistent and auditable process.

Depending on the requirements and the level of sophistication, the data incorporated into carizma is typically:

- **Financial Data** to link financial transactions to a contract, e.g. amount paid.
- **Patent Data** to calculate royalties that depend on the validity of a patent and to alert users in case the patent status changes.
- **Planning Data** to trigger obligations that depend on the completion of a milestone.
- **Material Master Data** for keeping product information and product hierarchy consistent.
- **Sales Data** as a basis for automated royalty calculations.

For further information please contact:  
axicos Ltd., Peter Merian-Str. 2,  
CH-4052 Basel, + 41 61 271 30 16,  
welcome@axicos.com, [www.axicos.com](http://www.axicos.com)